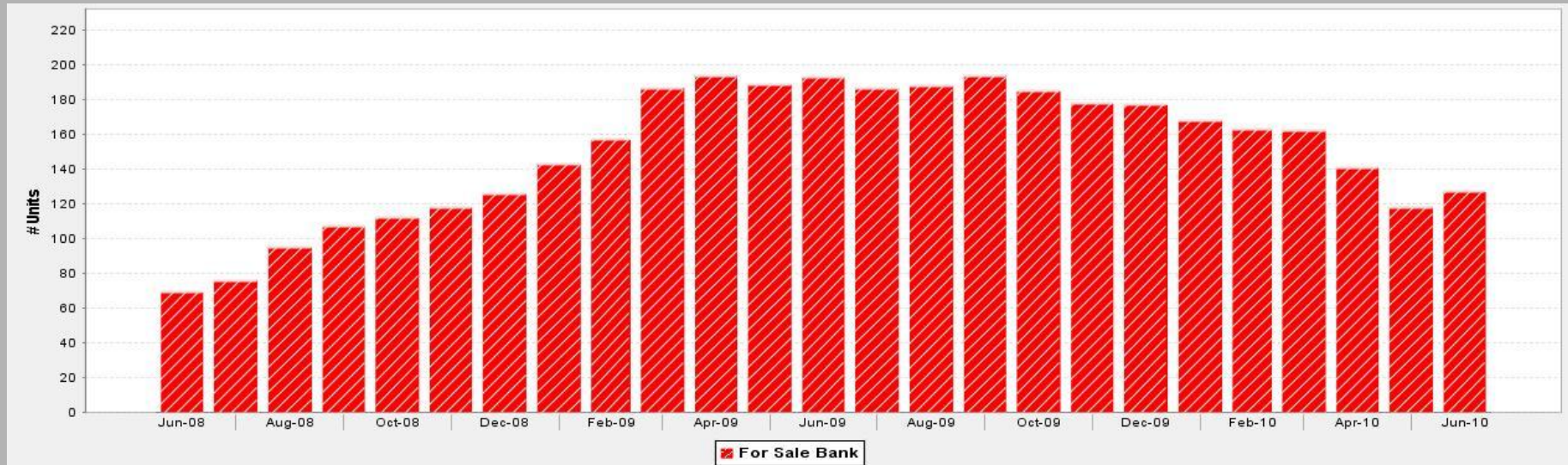


# Market Dynamics

## For Sale # Units (Bank)

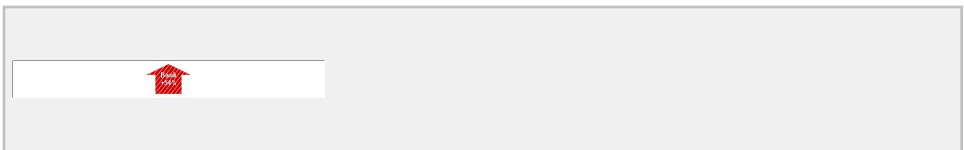
### 2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency



#### KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
Bank	3	2.2	64	54.3



MLS: MRIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...					Sq Ft: All
Counties:	Culpeper - VA					

**Market Dynamics**  
**For Sale # Units (Bank)**  
**2 Years (Monthly) 06/01/08 - 06/30/10**

RE/MAX Regency

Time Period	All Properties		Bank Properties			Non-Bank Properties		
	# Properties	Avg DOM	# Properties	% Bank	Avg DOM	# Properties	% Non-Bank	Avg DOM
Jun-10	512	152	127	24.8	94	385	75.2	171
May-10	481	177	118	24.5	115	363	75.5	197
Apr-10	495	188	141	28.5	114	354	71.5	218
Mar-10	477	200	162	34.0	111	315	66.0	246
Feb-10	472	236	163	34.5	126	309	65.5	294
Jan-10	465	251	168	36.1	124	297	63.9	323
Dec-09	489	260	177	36.2	129	312	63.8	334
Nov-09	506	258	178	35.2	126	328	64.8	330
Oct-09	548	258	185	33.8	124	363	66.2	327
Sep-09	575	256	194	33.7	120	381	66.3	325
Aug-09	565	261	188	33.3	118	377	66.7	332
Jul-09	553	266	187	33.8	125	366	66.2	338
Jun-09	561	273	193	34.4	126	368	65.6	351
May-09	554	278	189	34.1	127	365	65.9	356
Apr-09	555	277	194	35.0	125	361	65.0	359
Mar-09	578	272	187	32.4	134	391	67.6	338
Feb-09	600	277	157	26.2	147	443	73.8	323
Jan-09	650	282	143	22.0	164	507	78.0	315
Dec-08	673	283	126	18.7	183	547	81.3	306
Nov-08	703	280	118	16.8	190	585	83.2	299
Oct-08	738	275	112	15.2	188	626	84.8	291
Sep-08	791	268	107	13.5	179	684	86.5	282
Aug-08	811	266	95	11.7	181	716	88.3	278
Jul-08	846	268	76	9.0	189	770	91.0	276
Jun-08	911	265	69	7.6	193	842	92.4	271