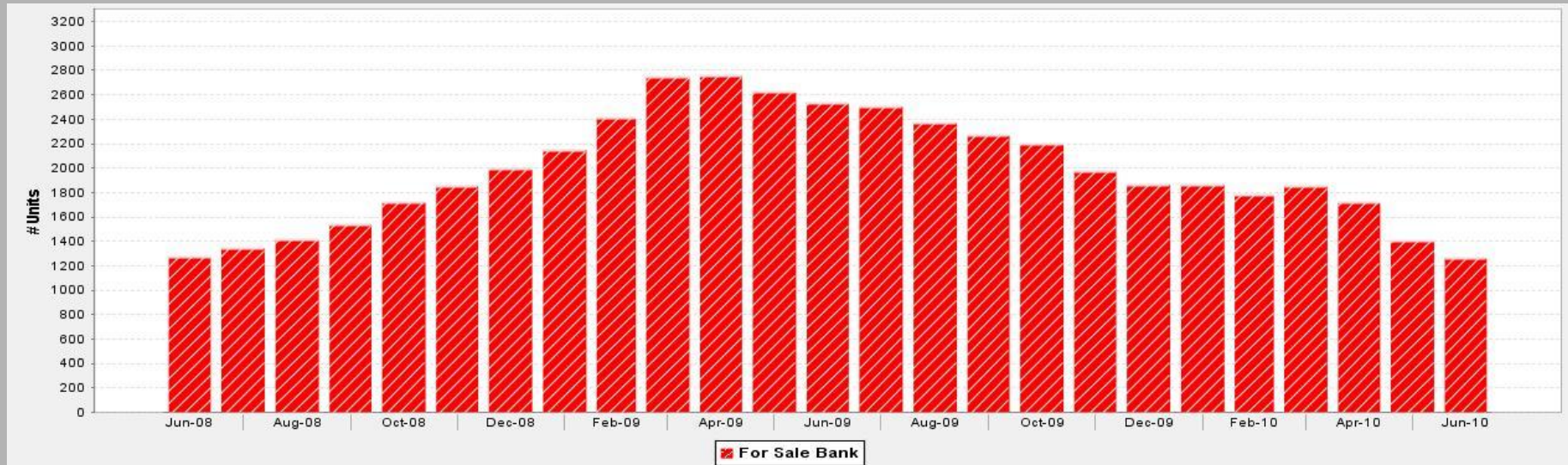


# Market Dynamics

## For Sale # Units (Bank)

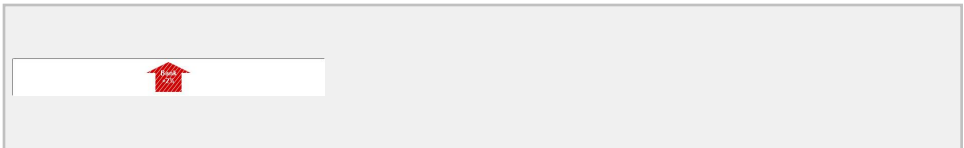
### 2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency



#### KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
Bank	2	0.1	38	2.0



MLS: MRIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...					Sq Ft: All
Res - Fairfax VA:	Fairfax - VA					

**Market Dynamics**  
**For Sale # Units (Bank)**  
**2 Years (Monthly) 06/01/08 - 06/30/10**

RE/MAX Regency

Time Period	All Properties		Bank Properties			Non-Bank Properties		
	# Properties	Avg DOM	# Properties	% Bank	Avg DOM	# Properties	% Non-Bank	Avg DOM
Jun-10	5,885	72	1,260	21.4	64	4,625	78.6	74
May-10	5,895	84	1,398	23.7	70	4,497	76.3	88
Apr-10	6,711	82	1,713	25.5	69	4,998	74.5	86
Mar-10	5,928	91	1,848	31.2	71	4,080	68.8	99
Feb-10	4,683	110	1,773	37.9	77	2,910	62.1	129
Jan-10	4,806	116	1,863	38.8	79	2,943	61.2	140
Dec-09	4,587	125	1,864	40.6	80	2,723	59.4	157
Nov-09	5,174	122	1,976	38.2	80	3,198	61.8	148
Oct-09	5,929	115	2,190	36.9	77	3,739	63.1	138
Sep-09	6,047	118	2,266	37.5	77	3,781	62.5	142
Aug-09	6,233	118	2,369	38.0	77	3,864	62.0	143
Jul-09	6,730	118	2,502	37.2	79	4,228	62.8	141
Jun-09	6,887	121	2,527	36.7	85	4,360	63.3	141
May-09	7,288	121	2,618	35.9	89	4,670	64.1	140
Apr-09	7,530	126	2,757	36.6	94	4,773	63.4	145
Mar-09	7,577	133	2,747	36.2	101	4,830	63.8	151
Feb-09	7,193	145	2,405	33.4	115	4,788	66.6	160
Jan-09	7,343	155	2,148	29.2	126	5,195	70.8	167
Dec-08	7,452	161	1,987	26.7	134	5,465	73.3	171
Nov-08	8,058	160	1,853	23.0	138	6,205	77.0	167
Oct-08	8,813	157	1,717	19.5	141	7,096	80.5	161
Sep-08	9,047	157	1,536	17.0	147	7,511	83.0	159
Aug-08	9,388	156	1,408	15.0	149	7,980	85.0	157
Jul-08	10,126	151	1,344	13.3	145	8,782	86.7	152
Jun-08	10,481	150	1,267	12.1	146	9,214	87.9	151