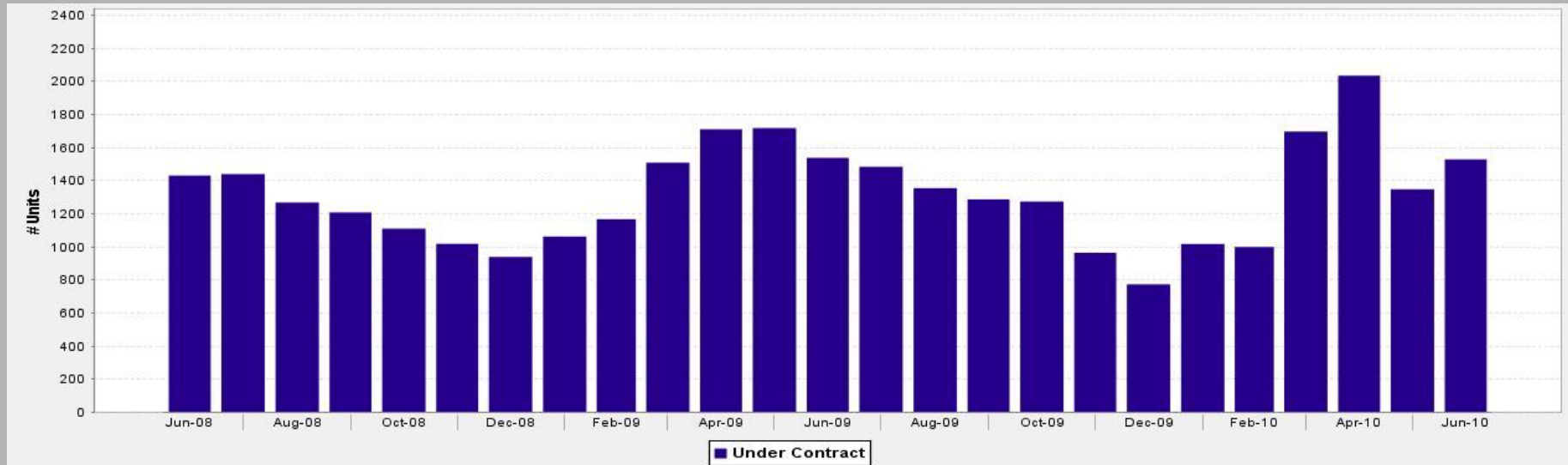


Market Dynamics

Supply & Demand - # Units (UC)

2 Years (Monthly) 06/01/08 - 06/30/10



KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
Under Contract	6	0.5	158	12.8



MLS: MRIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...					Sq Ft: All
Res - Fairfax VA:	Fairfax - VA					

Market Dynamics
Supply & Demand - # Units (UC)
2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Jun-10	5,885	72	1,529	37	1,511	33	713	76	2,001
May-10	5,895	84	1,348	35	1,465	29	663	79	1,821
Apr-10	6,711	82	2,035	30	1,385	32	602	74	2,948
Mar-10	5,928	91	1,697	30	1,131	37	468	84	2,569
Feb-10	4,683	110	999	39	790	41	325	96	1,418
Jan-10	4,806	116	1,017	39	778	47	524	111	1,527
Dec-09	4,587	125	773	40	1,050	38	535	99	952
Nov-09	5,174	122	964	41	1,198	36	575	103	1,121
Oct-09	5,929	115	1,274	33	1,311	38	602	99	1,755
Sep-09	6,047	118	1,287	39	1,374	43	586	111	1,770
Aug-09	6,233	118	1,355	42	1,469	42	601	89	1,681
Jul-09	6,730	118	1,484	40	1,619	44	694	109	2,017
Jun-09	6,887	121	1,538	43	1,764	51	636	102	1,983
May-09	7,288	121	1,718	47	1,411	56	666	102	2,152
Apr-09	7,530	126	1,711	55	1,272	57	683	114	2,181
Mar-09	7,577	133	1,509	57	1,091	65	719	107	2,186
Feb-09	7,193	145	1,167	67	925	71	635	127	1,854
Jan-09	7,343	155	1,062	70	851	69	942	135	1,684
Dec-08	7,452	161	939	68	1,214	65	854	128	1,346
Nov-08	8,058	160	1,018	62	926	66	934	129	1,530
Oct-08	8,813	157	1,110	68	1,205	68	1,175	116	1,981
Sep-08	9,047	157	1,208	68	1,325	63	1,007	110	2,075
Aug-08	9,388	156	1,268	66	1,441	61	1,148	109	1,941
Jul-08	10,126	151	1,440	61	1,489	63	1,239	113	2,289
Jun-08	10,481	150	1,431	62	1,540	60	1,213	109	2,350