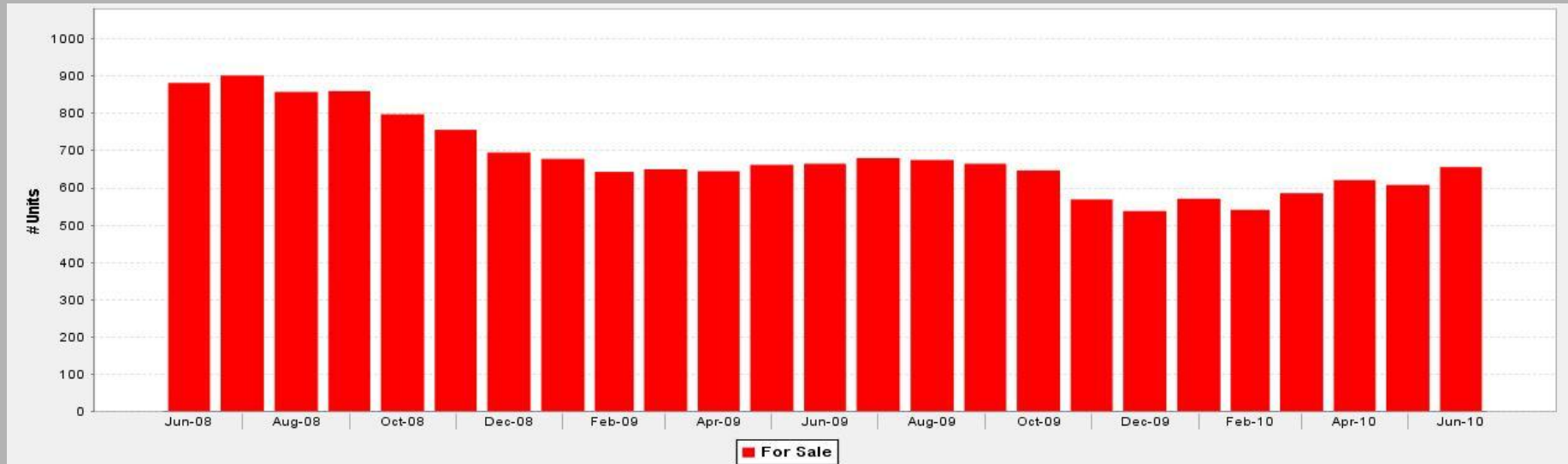


# Market Dynamics

## Supply & Demand - # Units (FS)

### 2 Years (Monthly) 06/01/08 - 06/30/10



#### KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
For Sale	-11	-1.4	-286	-34.7



MLS: MRIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: Res - Fauquier	Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...)				Sq Ft: All	
	Fauquier - VA					

**Market Dynamics**  
**Supply & Demand - # Units (FS)**  
**2 Years (Monthly) 06/01/08 - 06/30/10**

**RE/MAX Regency**

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Jun-10	656	159	82	64	67	46	69	221	151
May-10	608	179	67	44	76	55	36	116	134
Apr-10	621	189	110	72	72	82	37	161	166
Mar-10	586	206	88	68	75	74	43	118	143
Feb-10	541	224	61	63	33	75	37	130	76
Jan-10	571	228	59	66	52	61	47	191	130
Dec-09	538	247	41	59	56	72	56	192	74
Nov-09	569	244	48	79	67	78	57	136	71
Oct-09	647	232	73	75	73	56	76	158	109
Sep-09	665	231	70	69	68	77	57	174	124
Aug-09	675	235	69	56	69	58	65	194	122
Jul-09	680	240	67	70	71	89	60	190	144
Jun-09	665	246	75	82	70	104	54	151	122
May-09	662	253	71	80	76	95	48	203	137
Apr-09	645	263	78	91	61	106	42	217	134
Mar-09	650	265	74	121	46	86	65	160	136
Feb-09	643	279	56	98	43	98	73	238	111
Jan-09	678	282	57	86	37	98	89	202	98
Dec-08	695	284	37	69	49	100	78	191	79
Nov-08	756	289	39	115	37	69	101	248	69
Oct-08	798	285	34	71	54	77	77	199	111
Sep-08	860	275	72	77	59	80	101	184	130
Aug-08	858	273	54	75	61	84	74	151	128
Jul-08	902	268	65	86	61	83	107	163	147
Jun-08	882	273	48	84	75	93	79	177	130