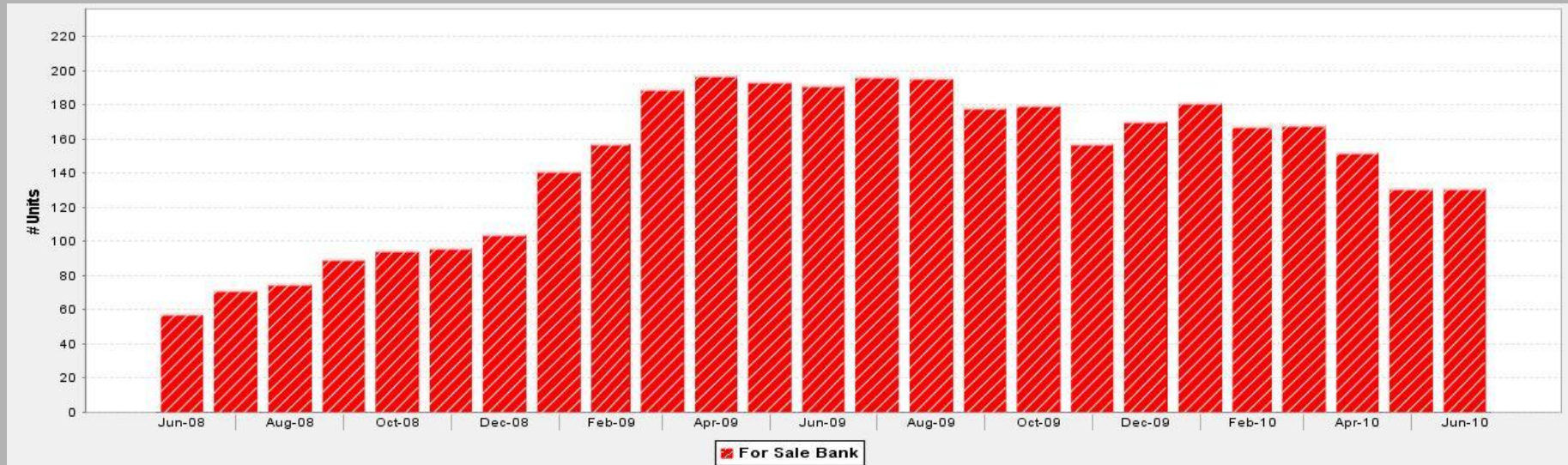


Market Dynamics

For Sale # Units (Bank)

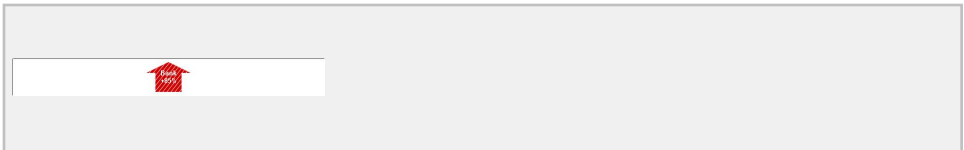
2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency



KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
Bank	3	3.4	87	85.3



MLS: MRIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: Res - Fauquier	Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...)				Sq Ft: All	
	Fauquier - VA					

Market Dynamics
For Sale # Units (Bank)
2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency

Time Period	All Properties		Bank Properties			Non-Bank Properties		
	# Properties	Avg DOM	# Properties	% Bank	Avg DOM	# Properties	% Non-Bank	Avg DOM
Jun-10	656	159	131	20.0	75	525	80.0	180
May-10	608	179	131	21.6	82	477	78.4	205
Apr-10	621	189	152	24.5	84	469	75.5	223
Mar-10	586	206	168	28.7	86	418	71.3	254
Feb-10	541	224	167	30.9	91	374	69.1	284
Jan-10	571	228	181	31.7	93	390	68.3	291
Dec-09	538	247	170	31.6	103	368	68.4	314
Nov-09	569	244	157	27.6	106	412	72.4	296
Oct-09	647	232	179	27.7	100	468	72.3	282
Sep-09	665	231	178	26.8	105	487	73.2	277
Aug-09	675	235	195	28.9	107	480	71.1	287
Jul-09	680	240	196	28.8	116	484	71.2	291
Jun-09	665	246	191	28.7	124	474	71.3	295
May-09	662	253	193	29.2	128	469	70.8	304
Apr-09	645	263	197	30.5	126	448	69.5	323
Mar-09	650	265	189	29.1	142	461	70.9	315
Feb-09	643	279	157	24.4	161	486	75.6	318
Jan-09	678	282	141	20.8	176	537	79.2	310
Dec-08	695	284	104	15.0	208	591	85.0	298
Nov-08	756	289	96	12.7	212	660	87.3	300
Oct-08	798	285	94	11.8	204	704	88.2	295
Sep-08	860	275	89	10.4	209	771	89.6	283
Aug-08	858	273	75	8.7	219	783	91.3	279
Jul-08	902	268	71	7.9	216	831	92.1	272
Jun-08	882	273	57	6.5	225	825	93.5	276