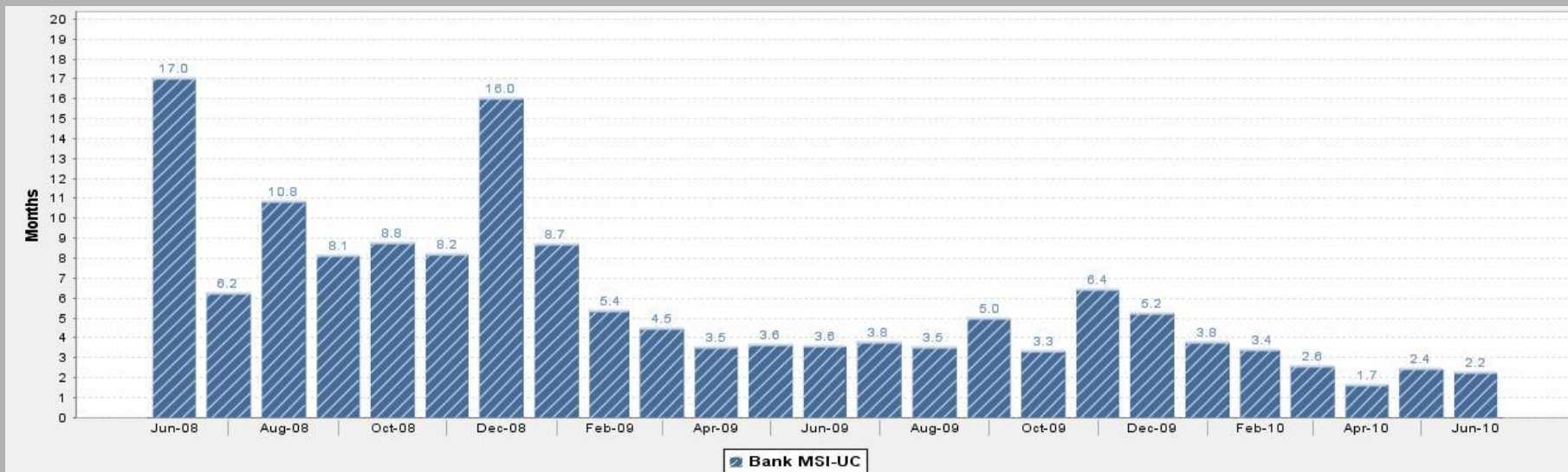


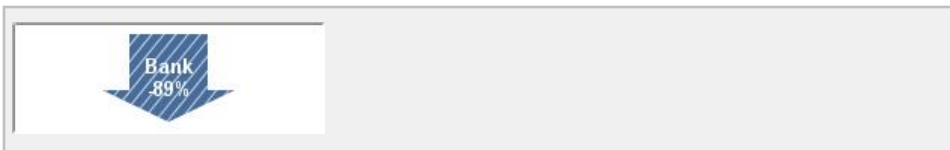
Market Dynamics

Months Supply of Inventory (UC Calculation) (Bank) 2 Years (Monthly) 06/01/08 - 06/30/10



KEY INFORMATION

	Monthly MSI	Monthly %	Total MSI	Total %
Bank	-0	-3.6	-10	-89.3



MLS: MRIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: Res - Fauquier	Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...)					Sq Ft: All
	Fauquier - VA					

Market Dynamics

Months Supply of Inventory (UC Calculation) (Bank) 2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency

Time Period	All Properties			Bank Properties			Non-Bank Properties		
	MSI	# For Sale Last Day of the Month	# Under Contract	MSI	# For Sale Last Day of the Month	# Under Contract	MSI	# For Sale Last Day of the Month	# Under Contract
Jun-10	6.2	505	82	2.2	83	37	9.4	422	45
May-10	7.5	505	67	2.4	85	35	13.1	420	32
Apr-10	4.3	474	110	1.7	88	53	6.8	386	57
Mar-10	5.2	455	88	2.6	108	42	7.5	347	46
Feb-10	7.3	443	61	3.4	115	34	12.1	328	27
Jan-10	7.9	465	59	3.8	128	34	13.5	337	25
Dec-09	10.8	441	41	5.2	131	25	19.4	310	16
Nov-09	9.7	464	48	6.4	128	20	12.0	336	28
Oct-09	6.8	498	73	3.3	123	37	10.4	375	36
Sep-09	7.7	538	70	5.0	139	28	9.5	399	42
Aug-09	7.8	541	69	3.5	134	38	13.1	407	31
Jul-09	8.3	553	67	3.8	144	38	14.1	409	29
Jun-09	7.1	536	75	3.6	139	39	11.0	397	36
May-09	7.6	543	71	3.6	142	39	12.5	401	32
Apr-09	6.7	525	78	3.5	149	42	10.4	376	36
Mar-09	6.9	511	74	4.5	147	33	8.9	364	41
Feb-09	9.2	514	56	5.4	129	24	12.0	385	32
Jan-09	9.3	532	57	8.7	122	14	9.5	410	43
Dec-08	15.7	580	37	16.0	96	6	15.6	484	31
Nov-08	15.8	616	39	8.2	82	10	18.4	534	29
Oct-08	20.2	687	34	8.8	79	9	24.3	608	25
Sep-08	9.5	687	72	8.1	73	9	9.7	614	63
Aug-08	13.5	730	54	10.8	65	6	13.9	665	48
Jul-08	11.2	730	65	6.2	56	9	12.0	674	56
Jun-08	15.7	755	48	17.0	51	3	15.6	704	45