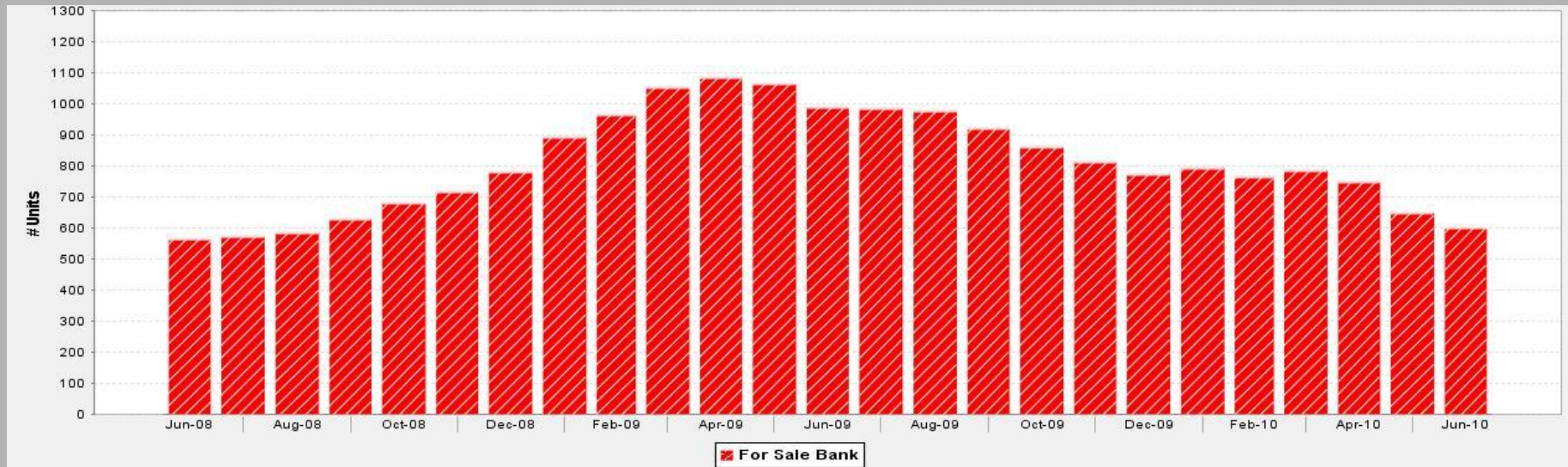


Market Dynamics

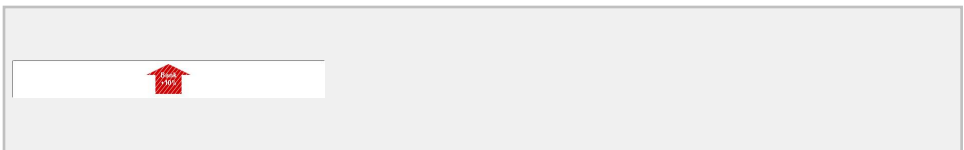
For Sale # Units (Bank)

2 Years (Monthly) 06/01/08 - 06/30/10



KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
Bank	3	0.4	73	9.5



MLS: MRIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: Res - Loudoun	Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...				Sq Ft: All	
	Loudoun - VA					

Market Dynamics
For Sale # Units (Bank)
2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency

Time Period	All Properties		Bank Properties			Non-Bank Properties		
	# Properties	Avg DOM	# Properties	% Bank	Avg DOM	# Properties	% Non-Bank	Avg DOM
Jun-10	2,535	97	598	23.6	67	1,937	76.4	106
May-10	2,525	110	649	25.7	74	1,876	74.3	122
Apr-10	2,693	110	746	27.7	73	1,947	72.3	125
Mar-10	2,450	123	785	32.0	75	1,665	68.0	146
Feb-10	2,071	141	764	36.9	80	1,307	63.1	177
Jan-10	2,084	148	792	38.0	83	1,292	62.0	189
Dec-09	2,003	158	771	38.5	87	1,232	61.5	202
Nov-09	2,171	161	811	37.4	88	1,360	62.6	205
Oct-09	2,270	159	860	37.9	84	1,410	62.1	205
Sep-09	2,312	160	917	39.7	82	1,395	60.3	212
Aug-09	2,440	160	973	39.9	84	1,467	60.1	210
Jul-09	2,597	162	984	37.9	89	1,613	62.1	207
Jun-09	2,652	164	985	37.1	92	1,667	62.9	207
May-09	2,757	164	1,061	38.5	96	1,696	61.5	207
Apr-09	2,775	172	1,084	39.1	101	1,691	60.9	217
Mar-09	2,787	178	1,049	37.6	108	1,738	62.4	221
Feb-09	2,730	189	961	35.2	119	1,769	64.8	228
Jan-09	2,902	194	891	30.7	130	2,011	69.3	222
Dec-08	2,898	201	778	26.8	141	2,120	73.2	223
Nov-08	3,095	199	716	23.1	146	2,379	76.9	215
Oct-08	3,378	195	678	20.1	148	2,700	79.9	207
Sep-08	3,444	195	629	18.3	152	2,815	81.7	204
Aug-08	3,651	191	585	16.0	155	3,066	84.0	198
Jul-08	3,980	188	571	14.4	152	3,409	85.6	194
Jun-08	4,168	186	562	13.5	152	3,606	86.5	191