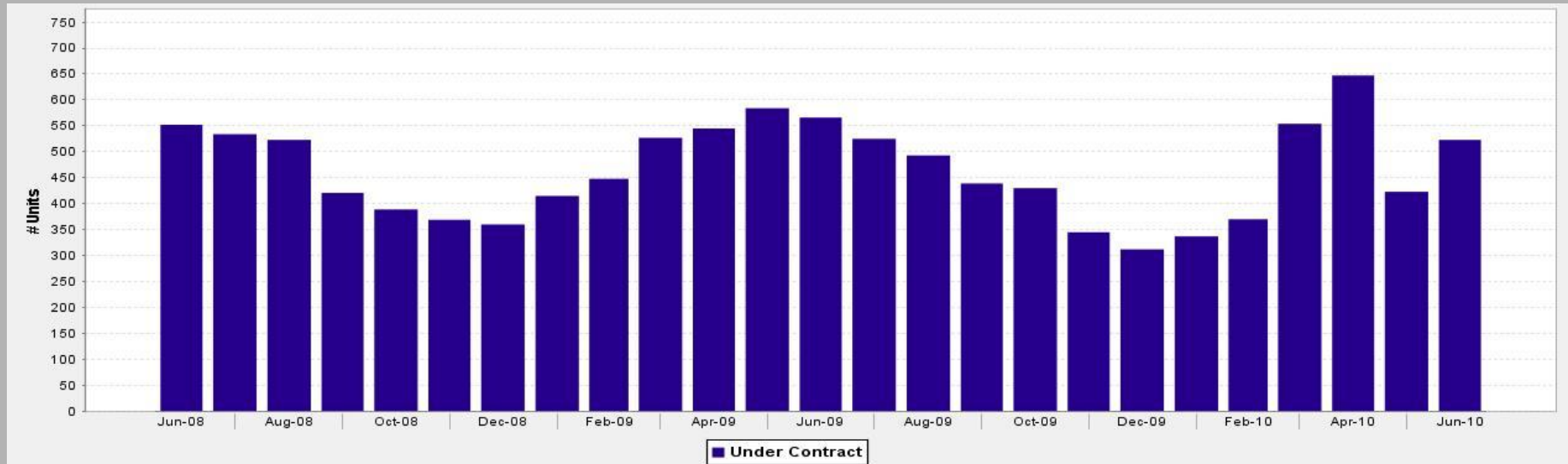


# Market Dynamics

## Supply & Demand - # Units (UC)

### 2 Years (Monthly) 06/01/08 - 06/30/10



#### KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
Under Contract	-1	-0.1	-13	-2.7



MLS: MRIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: Res - Loudoun	Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Loudoun - VA)	Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...			Sq Ft: All	

**Market Dynamics**  
**Supply & Demand - # Units (UC)**  
**2 Years (Monthly) 06/01/08 - 06/30/10**

**RE/MAX Regency**

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Jun-10	2,535	97	523	40	489	34	324	99	736
May-10	2,525	110	423	35	493	35	303	89	711
Apr-10	2,693	110	647	33	465	34	232	87	1,000
Mar-10	2,450	123	554	37	445	48	203	116	903
Feb-10	2,071	141	370	38	252	39	154	105	525
Jan-10	2,084	148	337	50	269	50	201	104	584
Dec-09	2,003	158	312	39	459	37	191	125	400
Nov-09	2,171	161	345	38	449	31	223	184	547
Oct-09	2,270	159	430	39	464	43	216	137	585
Sep-09	2,312	160	439	46	465	42	188	110	613
Aug-09	2,440	160	493	35	523	39	248	134	655
Jul-09	2,597	162	525	41	539	47	287	153	732
Jun-09	2,652	164	566	43	571	45	221	118	720
May-09	2,757	164	584	44	477	60	241	127	765
Apr-09	2,775	172	545	52	429	54	238	148	753
Mar-09	2,787	178	527	53	395	61	238	149	729
Feb-09	2,730	189	448	65	332	70	224	144	602
Jan-09	2,902	194	415	64	317	65	359	158	667
Dec-08	2,898	201	360	68	424	62	303	129	543
Nov-08	3,095	199	369	57	360	61	371	148	534
Oct-08	3,378	195	389	56	441	55	428	143	729
Sep-08	3,444	195	421	71	513	66	374	143	682
Aug-08	3,651	191	523	62	584	60	366	131	710
Jul-08	3,980	188	534	62	584	63	505	143	819
Jun-08	4,168	186	552	62	615	63	455	125	889