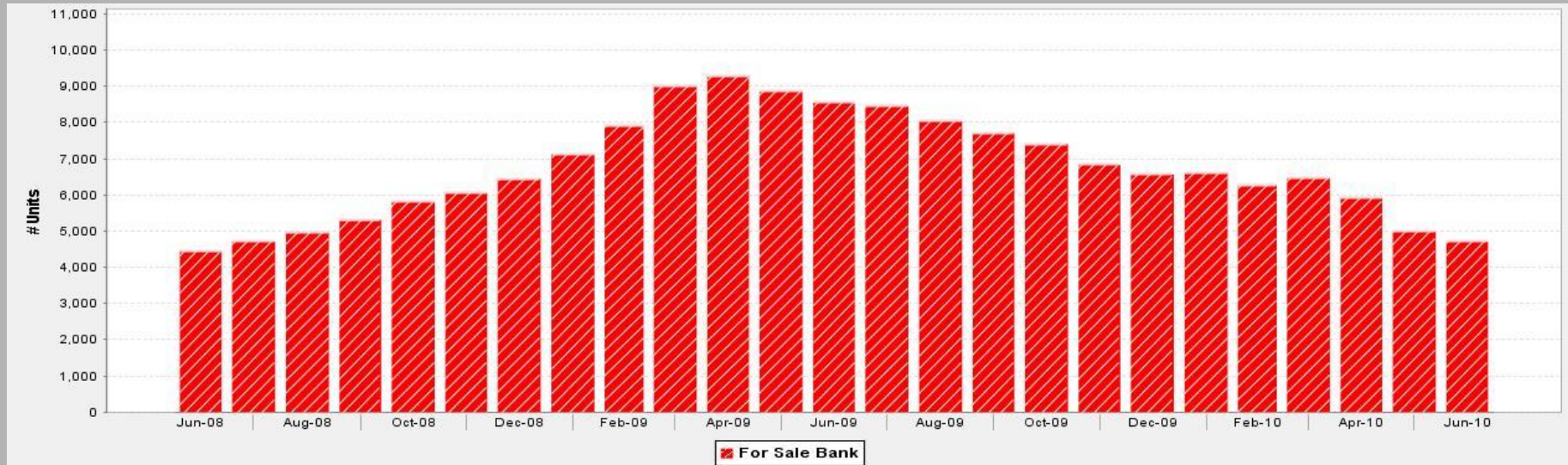


Market Dynamics

For Sale # Units (Bank)

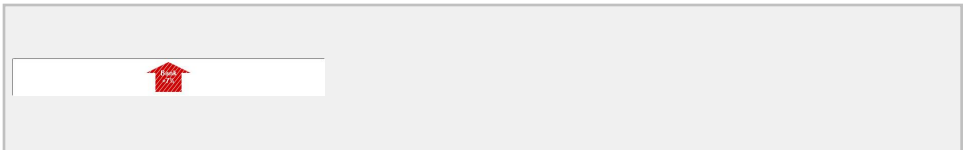
2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency



KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
Bank	18	0.3	439	6.7



MLS: MRIS Period: 2 Years (Monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
 Property Types: Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,... Sq Ft: All
 MRIS Virginia: Manassas Park City - VA, Clarke - VA, Stafford - VA, Fredericksburg City - VA, Orange - VA, Falls Church City - VA, Alexandria City - VA, Fairfax City - VA, Louisa - VA, Arlington - VA
 Madison - VA, King George - VA, Manassas City - VA, Greene - VA, Frederick - VA, Fauquier - VA, Westmoreland - VA, Culpeper - VA, Prince William - VA, Spotsylvania - VA, Warren - VA,...

Market Dynamics
For Sale # Units (Bank)
2 Years (Monthly) 06/01/08 - 06/30/10

RE/MAX Regency

Time Period	All Properties		Bank Properties			Non-Bank Properties		
	# Properties	Avg DOM	# Properties	% Bank	Avg DOM	# Properties	% Non-Bank	Avg DOM
Jun-10	20,174	101	4,707	23.3	69	15,467	76.7	110
May-10	20,038	114	4,982	24.9	78	15,056	75.1	127
Apr-10	22,038	114	5,908	26.8	77	16,130	73.2	128
Mar-10	20,333	127	6,474	31.8	79	13,859	68.2	149
Feb-10	17,319	148	6,278	36.2	85	11,041	63.8	183
Jan-10	17,833	154	6,607	37.0	87	11,226	63.0	193
Dec-09	17,219	164	6,561	38.1	90	10,658	61.9	210
Nov-09	18,672	162	6,834	36.6	90	11,838	63.4	203
Oct-09	20,567	156	7,401	36.0	87	13,166	64.0	195
Sep-09	20,982	157	7,705	36.7	86	13,277	63.3	198
Aug-09	21,460	158	8,033	37.4	87	13,427	62.6	201
Jul-09	22,708	159	8,451	37.2	89	14,257	62.8	200
Jun-09	23,099	161	8,546	37.0	94	14,553	63.0	200
May-09	23,876	163	8,862	37.1	98	15,014	62.9	200
Apr-09	24,511	165	9,291	37.9	102	15,220	62.1	204
Mar-09	24,897	172	9,015	36.2	110	15,882	63.8	207
Feb-09	24,225	182	7,896	32.6	123	16,329	67.4	210
Jan-09	25,284	189	7,120	28.2	135	18,164	71.8	210
Dec-08	25,742	195	6,448	25.0	144	19,294	75.0	212
Nov-08	27,623	193	6,051	21.9	148	21,572	78.1	206
Oct-08	30,181	188	5,820	19.3	148	24,361	80.7	198
Sep-08	31,198	189	5,308	17.0	153	25,890	83.0	197
Aug-08	32,636	187	4,962	15.2	156	27,674	84.8	193
Jul-08	34,792	184	4,711	13.5	155	30,081	86.5	188
Jun-08	35,639	183	4,462	12.5	156	31,177	87.5	187