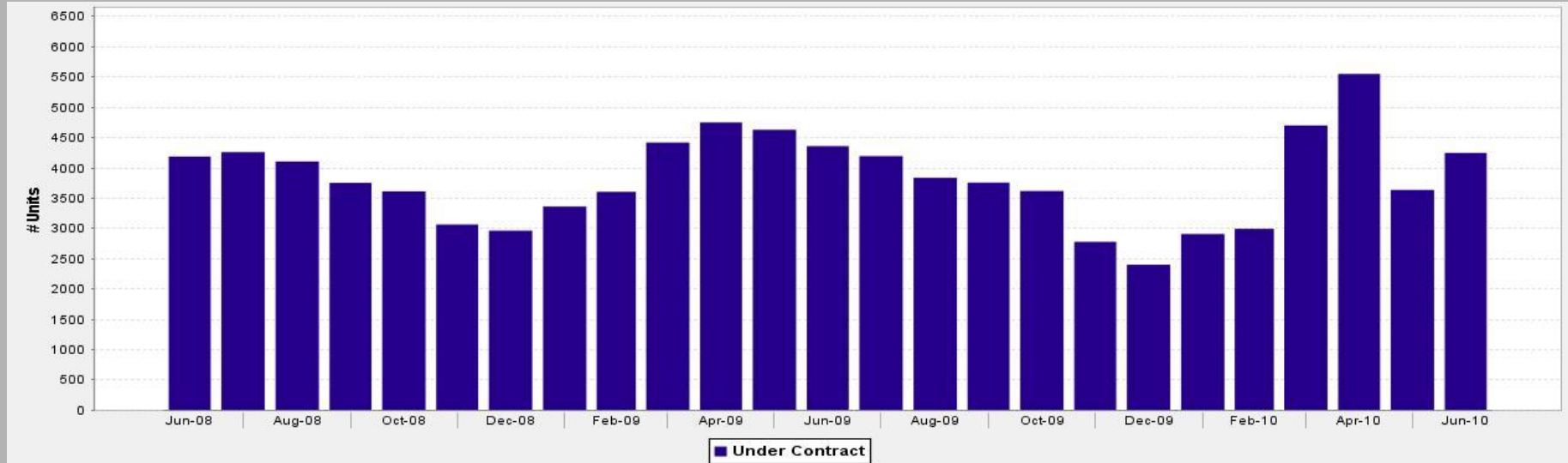


# Market Dynamics

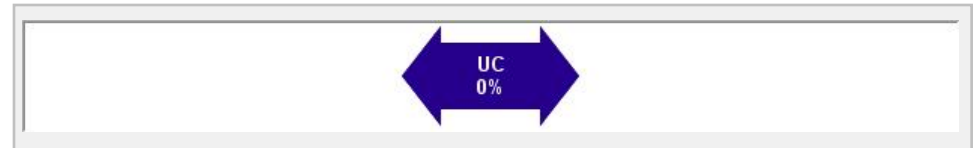
## Supply & Demand - # Units (UC)

### 2 Years (Monthly) 06/01/08 - 06/30/10



#### KEY INFORMATION

	Monthly #	Monthly %	Total #	Total %
Under Contract	0	0.0	0	0.0



MLS: MRIS    Period: 2 Years (Monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,...    Sq Ft: All  
 MRIS Virginia: Manassas Park City - VA, Clarke - VA, Stafford - VA, Fredericksburg City - VA, Orange - VA, Falls Church City - VA, Alexandria City - VA, Fairfax City - VA, Louisa - VA, Arlington - VA  
 Madison - VA, King George - VA, Manassas City - VA, Greene - VA, Frederick - VA, Fauquier - VA, Westmoreland - VA, Culpeper - VA, Prince William - VA, Spotsylvania - VA, Warren - VA,...

**Market Dynamics**  
**Supply & Demand - # Units (UC)**  
**2 Years (Monthly) 06/01/08 - 06/30/10**

RE/MAX Regency

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Jun-10	20,174	101	4,249	42	4,137	39	2,323	111	5,800
May-10	20,038	114	3,637	41	4,002	37	2,027	99	5,495
Apr-10	22,038	114	5,553	37	3,894	40	1,942	97	8,114
Mar-10	20,333	127	4,702	38	3,345	45	1,707	116	7,300
Feb-10	17,319	148	2,995	45	2,269	47	1,291	120	4,318
Jan-10	17,833	154	2,909	46	2,330	49	1,923	130	4,810
Dec-09	17,219	164	2,402	46	3,188	42	1,794	128	3,231
Nov-09	18,672	162	2,781	42	3,574	42	1,903	128	3,854
Oct-09	20,567	156	3,620	42	3,779	44	2,129	128	5,223
Sep-09	20,982	157	3,759	44	3,801	47	1,879	124	5,342
Aug-09	21,460	158	3,839	44	4,062	47	1,981	119	5,334
Jul-09	22,708	159	4,196	46	4,456	51	2,386	135	6,054
Jun-09	23,099	161	4,361	48	4,661	55	2,084	125	5,902
May-09	23,876	163	4,631	51	4,045	59	2,048	130	6,241
Apr-09	24,511	165	4,752	59	3,772	62	2,124	132	6,371
Mar-09	24,897	172	4,419	63	3,433	68	2,338	141	6,406
Feb-09	24,225	182	3,606	68	2,840	71	2,128	145	5,566
Jan-09	25,284	189	3,363	71	2,629	71	3,262	161	5,346
Dec-08	25,742	195	2,965	69	3,688	66	2,839	148	4,314
Nov-08	27,623	193	3,067	64	2,989	66	3,128	145	4,808
Oct-08	30,181	188	3,614	66	3,825	66	3,752	136	6,244
Sep-08	31,198	189	3,756	69	4,240	68	3,505	143	6,300
Aug-08	32,636	187	4,107	68	4,327	66	3,631	132	6,261
Jul-08	34,792	184	4,262	67	4,414	68	4,155	134	7,171
Jun-08	35,639	183	4,189	67	4,464	67	3,829	124	7,328